

Community Investment Practical Approaches for Business

Darko Marinac Podravka

19 October, Zagreb

October 2006

Podravka Group

the largest food company

Podravka Group in Croatia

annual sales around EUR 500 mln

PODRAVKA GROUP

building local impact through community investment

is member of the Management Board of **HRPSOR** (Croatian Business Council for Sustainable Development

the second Pharmaceutical company per MS

strong distribution network- close to our customers on foreign markets

47% of total sales realised on foreign markets

is member of the Council of the **Affiliation of Enviromental Protection**

becomes IBLF's **Podravka** Council Member

Podravka's Food & Pharmaceutical **Business** worldwide

main markets: Croatia, B&H, Serbia, Slovenia, Czech Republic, Slovakia & Poland

WBCSD (World Business Council for Sustainable Development)

is member of

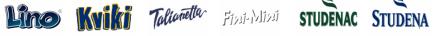


























October 2006

Podravka becomes IBLF's first Croatian Council Member





Podravka supports The Healthy Eating & Active Living Global Partnership (HEAL)-



IBLF's programe that promotes and facilitates ways in which business can address the massive increase in lifestyle related chronic diseases

Podravka's Impact on Sustainable Development



Community Investment Policy

Community Investment Programmes performance evaluation Identify both strengths and areas for development Adding new "community long term benefits" programmes Setting targets for improvement Involvement in programmes with "mass" benefit

Community Investment Strategy



Podravka's Community Investment Areas

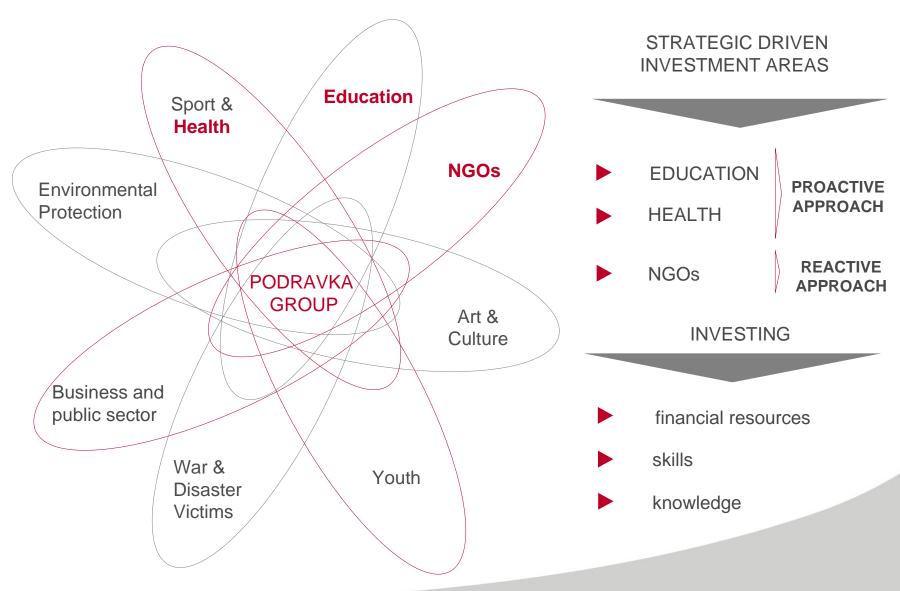












Education: Investment in Creative Science

ZAKLADA "prof. ZLATA BARTL"

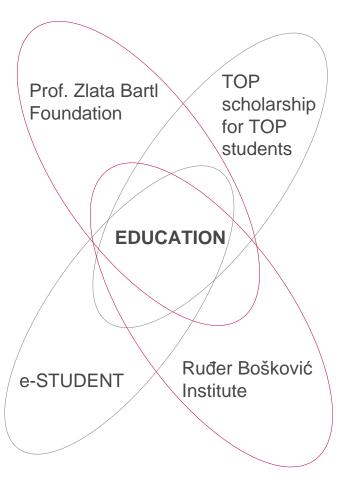


A. Starčevića 32 · Koprivnica

Prof. Zlata Bartl Foundation encourage and promote the creative and innovative work of graduate and postgraduate students.



The agreement on cooperation with e-STUDENT on solving marketing, financial, strategic and other problems related to business operations.





Podravka is one of the partners of this action -award excellence, versatility and efforts of students.



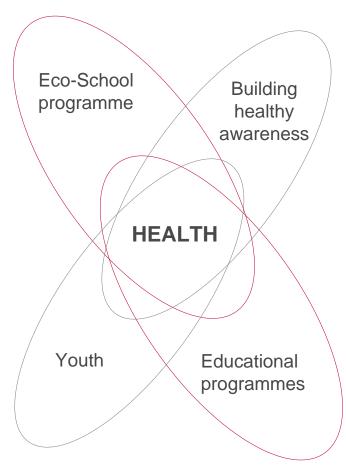
The long-term cooperation agreement with Ruđer Bošković Institute in the area of development of new production and quality control.

Health: Sport, Health & Education



Eco-School A.N. Gostovinski

Podravka with sponsorship supports the European Eco-School programme



Teddy Bear Hospital

Belupo's Health School



Podravka's website promotes healthy living





Developing sport culture

Podravka supports different sport projects for young

Healthy Eating & Active Learning Global Partnership



Supporting NGOs



- Croatian National Theatre in Osijek
- Theatre ITD in Zagreb
- City Theatre Trešnja
- Cultural Arts Club
- Lado(Folk Dance **Ensemble of Croatia)**



- Associations for the Blind
- Associations for people with learning disabilities and for physically disabled
- Youth Associations
- War Veterans Associations
- Caritas Croatia
- Cultural Associations



UBIUDR (The Association of Defenders, Disabled and Widows of the Homeland War)



- Rooster legend
- Podravina's motives



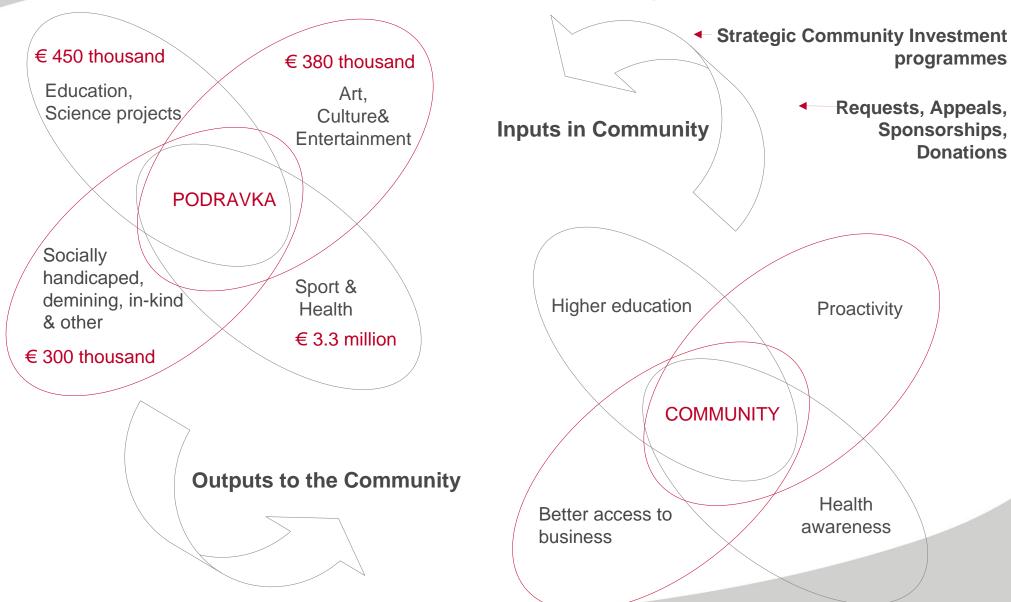


Podravka sponsors Cooking against Mines project which raises funds for demining Croatia





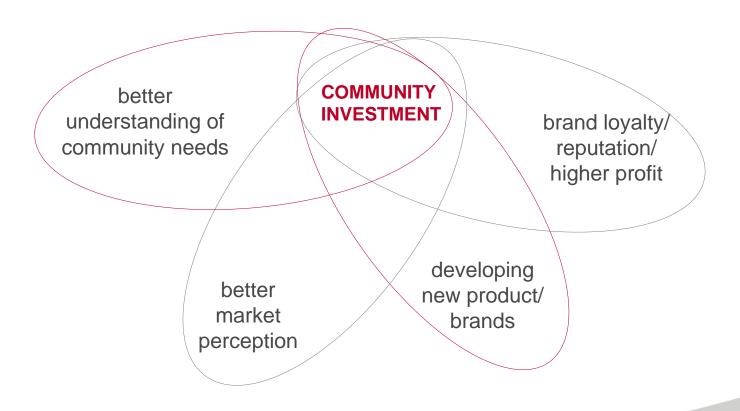
Community Investment programmes cycle



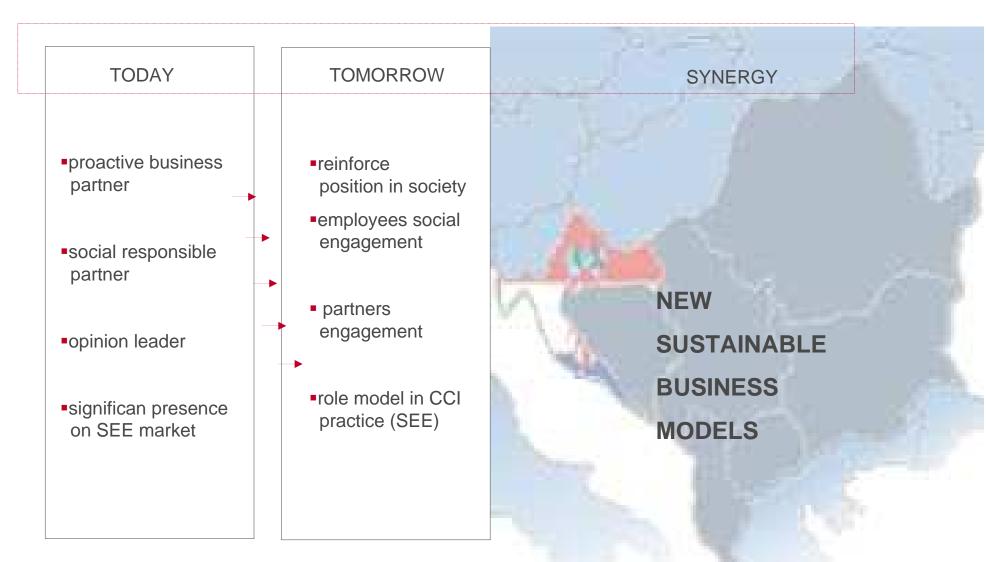
Levels of Community Investments

sharing best practice new partnership IMPROVING BUSINESS PRACTICE AND THE **ENVIRONMENT IN WHICH BUSINESS** mobilising others **OPERATES** employee engagement in the community **CORPORATE "SOFT" INVESTMENTS** effective community investment programme **CORPORATE "HARD" INVESTMENTS**

Podravka Community Investment – Business Benefits



Aims of Podravka's future steps in Community Investment





Thank You!

Company with a heart